

## MANAGEMENT CONSULTANT (ANZSCO Code: 224711)

The following Information Sheet is for your reference only and should be used as a guide to assist with your Skills Assessment application to VETASSESS. This information is subject to change.

Please note that a Skills Assessment of the qualification involves assessment of both the qualification level and content. Qualifications are assessed according to the guidelines published by the Australian Government Department of Education and Training.

The employment assessment involves determining the skill level and relevance of the tasks undertaken. Integrity checks may be conducted to verify the qualification and employment claims made in an application.

### Job description

Management Consultants assist organisations to achieve greater efficiency and solve organisational problems.

Areas of advice may cover areas including:

- Strategy
- Finance
- Human resources
- Information technology
- Operations

### Alternative Titles

- Business Analyst

### Occupations not considered by VETASSESS under this ANZSCO code

- General/Departmental Manager
- ICT Business Analyst
- Organisation and Methods Analyst

## MANAGEMENT CONSULTANT (ANZSCO Code: 224711)

Management Consultants usually work as independent consultants providing professional expertise and advice to various organisations, for a consultancy fee. They are usually employed by a management consulting firm. Management consultants provide external advisory services for client organisations requiring objective advice and assistance relating to business improvement, change of management and operations with the aim of meeting the organisation's long-term purposes and objectives. The consultancy process involves identifying and assessing a problem or analysing a specific area of an organisation, reporting on findings and formulating recommendations for improvement.

Management consultants spend most of their time working on projects across a range of industries ranging from financial services to real estate, health care, education and government. Graduates generally join consulting firms as analysts whereby they are involved in field research and analysis of strategic and operational business issues to support more senior consultants in the provision of their services. In addition to conducting research and analysis of business issues, senior management consulting roles can be expected to have greater autonomy in contributing to a project's success and be responsible for delivering projects and selling the services of the management consulting firm to clients.

## MANAGEMENT CONSULTANT (ANZSCO Code: 224711)

### Requirements for Skills Assessment

This occupation requires a qualification which is assessed as comparable to the educational level an Australian Qualifications Framework (AQF) Bachelor or higher\*.

If the qualification is in a highly relevant field to the occupation, then one year of highly relevant, post-qualification employment is required. This must be within the past five years.

If the qualification is not in a highly relevant field, three years of highly relevant, post-qualification employment is required. This must be within the past five years.

This is reduced to two years if there is an additional qualification at least at AQF Diploma level in a highly relevant field.

If employment is not post-qualification, then five additional years of relevant employment are required. This is in addition to one year of highly relevant employment within the past five years.

\*This includes qualifications assessed at AQF Bachelor, Master and Doctoral level.

A positive assessment of both qualifications and employment is required for a positive Skills Assessment Outcome.

### Qualification

AQF Bachelor or higher\*

Management Consultants often have qualifications in Business Management or Organisation Management.

Highly relevant fields of study would include:

- Business Administration / Business Management
- Organisational Management

Other fields of study may be considered for a full skills assessment if the employment is highly relevant and the field of study pertains to the area of employment.

## MANAGEMENT CONSULTANT (ANZSCO Code: 224711)

### Employment

Pre-qualification employment can be considered for this occupation.

#### Tasks include

- providing advisory services to business leaders (e.g. senior managers and chief executives) about their organisation for the development of objectives, strategies and plans aimed at achieving customer satisfaction and the efficient use of client organisations' resources
- analysing and evaluating current systems and structures of the organisation and where required, advising on business restructures and turnarounds
- directing clients towards more efficient organisation and developing solutions to organisational problems
- discussing business and organisational shortcomings with clients
- preparing and recommending proposals to revise methods and procedures, alter work flows, redefine job functions and resolve organisational problems
- assisting with implementing approved recommendations, issuing revised instructions and procedure manuals, and drafting other documentation

#### Additional tasks

- ensuring that assigned business analysis activities are conducted within agreed timeframes and cost parameters, ensuring that identified solutions provide efficiencies in business
- conducting gap analysis on clients' operating model and business processes to identify opportunities for performance